

Vam Investments' Launching Everest – Global Legal Chronicle

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Vam Investments, a private equity operator specializing in buyouts and consolidation platforms, has signed the closing for the acquisition of five Italian companies (Garolfi, Starter Energy, Guidi Impianti, Solarys, and Omnia Energy 3) active in the design, installation, and management of electricity and HVAC (Heating, Ventilation, and Air Conditioning) systems for businesses.

The combination of the five companies has given rise to the Everest group, a platform that aims to become the national leader in providing services to businesses for the energy transition.

Vam Investments and Everest were assisted throughout the complex process by DWF as legal advisor, with a team led by partner and head of Corporate, M&A, and Private Equity Luca Cuomo and composed of counsel Giacomo Romiti, senior associate Alberto Sieli, and associates Giulia Santi, Natale Galluzzo, Maria Caterina Signorini, and Federica Boscolo. Gianni Vettorello and his team handled the bank financing aspects, while Giorgio Manca and his team handled the labor law aspects.

Legance handled the definition of the structure, tax due diligence, and other tax aspects of the transaction, under the guidance of senior partner Andrea Silvestri, with a team coordinated by senior counsel Paolo Ronca and composed of senior associate Michele Barcellona and associate Carlo

Donnini.

The founders of Everest were assisted by Paolo Cerina of Cerina Studio Legale.

Garolfi's founders were assisted in all legal aspects by LawaL Legal & Tax Advisory with a team composed of partners Marco Pallucchini Wrede and Roberta Mollica and associate Emanuele Francesco Rizzuti.

The partners of Starter Energy were assisted by Avvocati di Impresa with partner Alberto Calvi di Coenzo for the legal aspects and by Studio Della Volta, with name partner Paolo Della Volta, for the financial and tax aspects.

The partners of Solarys were assisted by L&B Partners Avvocati Associati STA SpA in relation to all legal aspects of the transaction, with a team led by partner Davide Pelloso and composed of counsel Riccardo Marini and associate Salvatore Cuomo.

The partners of Omnia Energy 3, Europe Capital Partners VII, used CS & Associati to coordinate the activities related to the sale of the stake.

Gatti Pavesi Bianchi Ludovici assisted Europe Capital Partners VII in activities related to the sale of its stake in Omnia Energy 3 with a team composed of equity partner Andrea Giardino, partner Filippo Sola, and associate Marina Orlando.

Pirola Pennuto Zei & Associati assisted Omnia Immobiliare and brothers Stephane and Nicolas Moretti with legal matters, with a team led by partner Yuri Zugolaro, assisted by associate partner Lorenzo Destro and counsel Davide Rubino.

Orrick, with a team composed of partner Marina Balzano, of counsel Giulio Asquini, associate Claudia Loriggio, and trainee Elisa Zaccaria, assisted Banco BPM, Crédit Agricole Italia, Intesa Sanpaolo, Banca Ifis, BPER Banca, Cherry Bank, and Banca Sella, as mandated lead arranger, bookrunner, and lenders, as well as Crédit Agricole Italia, as agent bank, in the preparation and negotiation of the financial documentation.

Involved fees earner: [Alberto Calvi di Coenzo – Avvocati di Impresa](#); [Paolo Cerina – Cerina Studio Legale](#); [Paolo Della Volta – Della Volta](#); [Federica Boscolo – DWF](#); [Luca Cuomo – DWF](#); [Natale Galluzzo – DWF](#); [Giorgio Manca – DWF](#); [Giacomo Romiti – DWF](#); [Giulia Santi – DWF](#); [Alberto Sieli – DWF](#); [Gianni Vettorello – DWF](#); [Andrea Giardino – Gatti Pavesi Bianchi Ludovici](#); [Marina Orlando – Gatti Pavesi Bianchi Ludovici](#); [Filippo Sola – Gatti Pavesi Bianchi Ludovici](#); [Salvatore Cuomo – L&B Partners](#); [Riccardo Marini – L&B](#)

[Partners](#); [Davide Pelloso – L&B Partners](#); [Roberta Mollica – Lawal Legal & Tax Advisory](#); [Marco Pallucchini Wrede – Lawal Legal & Tax Advisory](#); [Emanuele Rizzuti – Lawal Legal & Tax Advisory](#); [Michele Barcellona – Legance](#); [Carlo Donnini – Legance](#); [Paolo Ronca – Legance](#); [Andrea Silvestri – Legance](#); [Giulio Asquini – Orrick Herrington & Sutcliffe LLP](#); [Marina Balzano – Orrick Herrington & Sutcliffe LLP](#); [Claudia Loriggio – Orrick Herrington & Sutcliffe LLP](#); [Elisa Zaccaria – Orrick Herrington & Sutcliffe LLP](#); [Lorenzo Destro – Pirola Pennuto Zei & Associati](#); [Davide Rubino – Pirola Pennuto Zei & Associati](#); [Yuri Zugolaro – Pirola Pennuto Zei & Associati](#);

Law Firms: [Avvocati di Impresa](#); [Cerina Studio Legale](#); [Della Volta](#); [DWF](#); [Gatti Pavesi Bianchi Ludovici](#); [L&B Partners](#); [Lawal Legal & Tax Advisory](#); [Legance](#); [Orrick Herrington & Sutcliffe LLP](#); [Pirola Pennuto Zei & Associati](#);

Clients: [Starter Energy](#); [Mulazzi Gianni](#); [Belingheri Aronne](#); [Balzarini Michele](#); [VAM Investments S.p.A.](#); [Everest](#); [Garolfi S.p.A.](#); [Solarys I.S. S.r.l.](#); [Europe Capital Partners VII SCA](#); [Omnia Energy 3 S.r.l.](#); [Omnia Immobiliare S.r.l.](#); [Banco BPM S.p.A.](#); [Crédit Agricole Italia](#); [Intesa Sanpaolo S.p.A.](#); [Banca IFIS](#); [BPER Banca S.p.A.](#); [Cherry Bank](#); [Banca Sella](#);